



January 6<sup>th</sup>, 2011

To: Valued Customers of Valley Cartage and Van Someren Transfer

FR: Jerry Gilbert, CEO  
Todd Gilbert, President  
Phil Van Someren, Owner  
Keith Van Someren, Owner

RE: Transition of Van Someren Transfer into Valley Cartage

It is with great pride that Valley Cartage, headquartered in Hudson, WI, announces the signing of an agreement with Van Someren Transfer in Baldwin, WI. The agreement takes effect on Monday, January 10<sup>th</sup>, 2011 and will result in a transfer of accounts from Van Someren to Valley Cartage.

Jerry Gilbert, CEO of Valley Cartage said “The opportunity for Valley Cartage to assist Phil and Keith with their business is an honor. The fact that our families have worked along side each other for generations is an amazing accomplishment. From one trucking family to the next, we the Gilberts and Valley Cartage wish nothing but the best for the Van Someren’s as they enter into the next phases of their lives.”

Todd Gilbert, President of Valley Cartage said “Van Someren has a very good reputation in the market and we look forward to building on that reputation at Valley Cartage. Van Someren’s business is strategically placed inside our current footprint, which will provide their customers the high quality of service our customers have come to expect.”

When the Van Someren family approached Jerry and Todd Gilbert about the opportunity, it was clear to the Van Somerens that it has become more and more difficult to operate a profitable LTL trucking company these days – especially a small family operation. Phil and Keith are pleased to have found a good fit when they looked at Valley Cartage and the Gilbert Family.

On behalf of all of the employees of Valley Cartage, we look forward to continuing to provide the excellent service that Van Someren customers have come to expect.

Sincerely,

A handwritten signature in black ink that reads 'Jerry Gilbert' in a cursive script.

Jerry Gilbert, CEO