



February 2, 2009

Dear Valued Customer,

Greetings and Happy New Year! We hope you had a successful year and are looking forward to 2009! As always, thank you for choosing Valley Cartage as your transportation provider. The relationships we form are what keep our companies striving to separate ourselves from the competition. Your commitment to Valley Cartage is what keeps us committed to providing the best service possible.

Over the last year Valley Cartage has made a lot of positive changes to improve our service capabilities. We have improved our technology by integrating our software with our new website, [www.valleycartage.com](http://www.valleycartage.com), made equipment purchases, and completed the construction of a brand new 16 door terminal in St. Cloud, MN. Our most notable change occurred in September of 2008, when Valley Cartage announced the purchase of Rohman Truck located in Trimont, MN. The acquisition of Rohman Truck has helped better our service to Southwest Minnesota.

While fuel costs have recently decreased, the overall costs of labor, maintenance, insurance, and the service enhancements listed above have continued to rise. To continue to provide our high level of quality service in today's environment, we must increase our rates. Effective February 2, 2009, Valley Cartage will take a general overall increase of 5.9 percent. Included with this letter is a copy of your tariff with your updated rates. For questions concerning your pricing agreement, please contact our Director of Pricing, Curt Assmann at 800-657-6936 ext. 1123 or your Account Executive.

Thank you for your loyal support and we look forward to working with you in the future.

Sincerely,

*Jerry Gilbert*

Jerry Gilbert, CEO